**Instructions for All Treatments (for Employers)**

*(italics for three stage treatments only)*

In this experiment think of yourself as employer who has hired a worker to do a simple button-pressing task. This worker is just another MTurker who is assigned the role of worker by the experimenter.

Your bonus payment in this experiment will depend on points scored by worker, the bonus rate that you will select for the worker *and the reward that you may decide to award to the worker*. Specifically, your bonus payment will be 10 cents minus the worker bonus rate for every 100 points scored by the worker *minus the amount of reward if you chose to reward the worker*. The bonus rate for worker may be anywhere between 0 cent and 10 cents per 100 points. *The amount of reward can be 10 percent of your bonus payment*. Your decision as an employer is to choose a bonus rate for the worker *and decide whether to reward the worker based on the points scored by worker.* Description of task is given at bottom.

For example, if you choose “0 cents for every 100 points”, worker score 1,000 points and *you choose to reward the worker* then your bonus payment will be while worker bonus payment will be . On the other hand, if you choose “10 cents for every 100 points”, worker score 1,000 points again *and you choose to not reward the bonus* then your bonus payment will be while worker bonus payment will be . Similarly, if you choose “5 cents for every 100 points”, worker score 1,000 points, *and you choose to reward the worker* then bonus payment for you will be  while worker bonus payment will be .

**Task for Worker**: The object of the task is to alternately press the “a” and “b” buttons on keyboard as quickly as possible for 10 minutes. Every time a worker successfully presses the “a” and then the “b” button, worker will receive a point. Note that points will only be rewarded when worker alternate button pushes: just pressing “a” or “b” button without alternating between the two will not result in points. Buttons must be pressed by hand only (key-bindings or automated button-pushing programs/scripts cannot be used) or the task will not be approved. Worker is free to score as many points as he/she can.

Make sure you understand the instructions before proceeding. The next screen will ask you questions related to some arbitrary examples of what could happen in the experiment. These instructions will be accessible to you throughout the experiment.